

Transition to essential oils

Now that we've talked about your supplements, let's take a quick look at the essential oils and how you can use them in your everyday life.

The supplements provide our cells with essential nutrients.

Essential oils are our everyday tools that can support us through all kinds of physical and emotional challenges. They can be used in a targeted way and help support balance in body, mind and emotions.

For me, they've been a real game changer and have often saved me a trip to the doctor. If you'd like to give them a try, I'd be happy to show you how to get started.

If you order your products through the Loyalty Rewards Program (LRP), you can enjoy a number of **benefits** while saving money at the same time:

Loyalty Program (LRP) – briefly explained

The Loyalty Rewards Program (LRP) is dōTERRA's loyalty program. With a qualifying monthly order, you can receive:

- Product Points back – starting from 50 PV, with the percentage increasing up to 30%
- Shipping costs credited back as points
- A free monthly product from 125 PV and, for loyal customers, special oils that aren't available for regular purchase

👉 The great thing is that you can customize your order every month based on what you actually need – probiotics, Lemon oil, toothpaste, shampoo, supplements... whatever works for you.

You collect points on everyday products you would be buying anyway. It's not a subscription – it's a healthy lifestyle. You can cancel the Loyalty Rewards Program at any time. If you do, make sure to redeem your collected points beforehand so you don't lose them.

We've covered a lot today – that was quite a bit of information!

Remember, you can always ask questions in our customer group.

The goal is to help you feel confident using your products and know what you can reach for when you or your family need support.

Use the products proactively as part of your everyday wellness routine – not just when something comes up.

In our next conversation, you'll get access to our different themed customer groups and our academy.

And of course, if you have any questions, I'm always here for you!

